

UniGlobal Trading

Import Export Agency

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The process of identifying new business, evaluating the options, reaching agreement and integrating this into your business can be a long process, it will not happen overnight.

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UniGlobal Trading is an international Impex trade agency which specializes in business transactions between Manufacturers and Buyers. We take the work out of Manufacturers finding Buyers for their products and services.

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The consultants at UniGlobal Trading provide the insight targeted, results-driven marketing services to businesses seeking to reach buyers, sellers, manufacturers of products, clients and consumers worldwide.

Trade Solutions

Benefits To Our Clients

Any new venture in business requires several components to come together:

- A market opportunity
- Knowledge of and access to the chosen market
- Necessary technology
- Management commitment and ability
- Financial and production resources

In smaller businesses more often than not the responsibility for bringing the elements together falls to the Managing Director or Management Team which is often a small number of people. Because of the large number of responsibilities and problems these people are dealing with and solving daily, any assistance is useful, particularly in the area of sourcing new business.

In the area of developing new business i.e. new markets or new products, a partner can help by providing:

- Access to new markets, marketing organisations or marketing outlets
- A complementary product established in another market
- A newer process of technology
- Knowledge of markets
- Knowledge of the local economy, political environment, local customs and law
- Speed of entry into the market with

small investment

- An increased probability of successfully expanding your product range

If the product is tried, tested and successful in another market many of the potential problems will have been eliminated.

Partner Criteria

A company contemplating adding new products, technology or investigating new markets, must be in a position to complete the process.

Management must be committed to the idea and the timescales involved in the process. Business partnerships and exporting must be part of their strategy.

The company must have the necessary resources: financial, managerial, production capacity.



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UniGlobal Trading was established to specifically conduct international trade with the focus of targeting new and innovative products while creating growth for other existing brand products.



What We Do?

UniGlobal Trading is concerned with the sale of various products in domestic and foreign markets. With our extensive research capabilities we can identify import or export prospects in prime markets for your products and services.

How We Work?

We work purely on a commission-only basis. We only get paid on results and only after you have been paid.

This method of operation allows you to expand into overseas markets without incurring additional overhead costs and ensures you receive our service strictly on a results only basis.

We always work within the established framework agreed in advance with our clients.

UniGlobal Trading is a UK registered company and is one of a few leading in the specialisation of several areas of business commerce.

With a number of major companies as clients, we are able to service your import or export requirements throughout the globe using our vast manufacturing and supplier network base while having the ability to make the tough deals in a timely and professional manner.

Our Approach

Our methodology is to approach our clients needs on a holistic basis to establish relationships with our clients. We work on a consultancy basis to establish your specific needs and your intended goals.